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innov8

LEADING PROVIDER OF SOFTWARE AND IT FOR BUSINESS

At Innov8 our mission is to enable organisations to get further, faster. Helping them fully embrace technology for business gain. We pride ourselves on delivering trust and a positive experience, with a proven track record of over 25 years.

We have spent more than 25 years helping customers to deploy software, hardware infrastructure and cloud solutions across the UK and Ireland.

Our extensive experience with business IT has enabled us to develop and adapt with changing times, to altering customer requirements whilst continuing to deliver innovative IT solutions.

Innov8 are a Sage Business Partner & Tech Partner (Developer) working with solutions such as Sage 50, Sage 200, Sage Intacct and Sage CRM.

We also have specialist experience reflected by our in-house developed 'innRange' software, built for businesses with needs beyond the ordinary.

Innov8 has a proud history and we have grown steadily over the years via successful customer retention, as well as careful acquisition. We are one of the largest and most experienced Sage Partners with over 750 customer deployments to our name.

In addition to working with Sage themselves, we also have well-established relationships within the Sage marketplace with solution providers such as Draycir, Sicon, Eureka, Panintelligence, Phocas, Codeless, ElitePOS, Webexpenses and many more.

Integrating with and underpinning solutions these days we know is key. That is why we also work with the likes of Microsoft, VMware, Veeam, Citrix, WatchGuard, Trend Micro & Sophos.

This enables us to deploy a wide variety of solutions for organisations, from financial and business management software, to business IT including security, Microsoft 365 and even self-hosted solutions.

Working with our partners and leveraging our expertise, we can deliver a complete IT vision to fulfill your needs whilst providing you with our promise of: "Excellence Through Innovation".



Innov8 Technology - Managing Director

ABOUT US

THE INNOV8 STORY

1997

THE BEGINNING

On the 23rd of January 1997, the founding directors registered Innov8 Technology Ltd with Companies House and our business was born.

2000

SPROUTING WITH SAGE

After some initial success providing niche solutions into a few specific vertical markets, we aligned ourselves to mainstream software provider Sage to cater for a wider and growing customer base.

INNOVATING

In 2004 we were one of the first adopters of new technology: server virtualisation with VMware.

2004

2002

EARLY ACQUISITIONS

Having established ourselves as a Sage Business Partner, the directors sought to acquire similar businesses to accelerate the growth of the business.

2008

EXPAND AND GROW

Between 2006 and 2009, we grew again via increased new business and further acquisitions to support the presence of our InnRange of products. Alongside becoming a Sage Tech Partner.

2013

SAGE AT SCALE

With our desire to continue supporting customers, in the late summer of 2013 we announced a further partnership with Sage for larger and growing business solutions, which today is represented by our Sage Intacct offering (since 2021).

TODAY

THE FUTURE

The future is simple. We want to help organisations leverage IT to go further, faster with us. In partnership, together, as trusted advisors providing Excellence Through Innovation.

FOCUSED GROWTH

Focused growth saw Innov8 welcome ReZolve, ACIT, BPNL & Sherwood Systems - like-minded teams across wider geographies, that deepen technical expertise and enhance service delivery while preserving relationships, culture and customer experience. Additionally we welcomed Sage customers from Chess ICT.

2025

CENTURY AND ACORN

Further growth of the Innov8 business sees the acquisition of Century Software & Acorn BMS. Strengthening the collective provision of software solutions to businesses in the UK & Ireland.

2024

ACQUISITION OF WHARNCLIFFE BUSINESS SYSTEMS

As an organisation with ambition. In 2022 we sought to acquire a number of organisations to underpin business growth and to support customers better by adding expertise to our team. Notably Wharncliffe who have over 40 years of business IT expertise (including with Sage) and also in 2022, Loria as a CRM specialist.

2022

2021

TRUE CLOUD

As an early adopter of new technology, we were one of the first Sage Business Partners to on-board with Sage Intacct when the solution was introduced to the UK market. We have since gone on to specialise within a number of industries.

2020

AWARD WINNING

In 2020, we were recognised by Sage as their Customer Success Partner of the Year and since, we have been recognised by a number of other Partners and within the industry too.

2017

ACQUISITION OF VIKING MANAGEMENT SYSTEMS

Innov8 undertook our most expansive growth to date, effectively doubling in size whilst simultaneously establishing geographical presence on both sides of the Pennines.

SAGE HOSTING

Given our commitment to embracing new technology, in 2017 we began to privately host Sage solutions for customers, at the time a fresh approach for business management software. Today, customers can choose from a variety of deployment options, from cloud-native through to on-premise and all options in between.

2017



SAGE SOLUTIONS

As a Sage Business Partner and Tech (Development) Partner, we work with Sage every day. We have hundreds of successful deployments and the team at Innov8 are geared to ensure our customers are fully catered for.

Sage Business Partner

Sage Tech Partner

We have spent more than 25 years helping customers to deploy Sage systems. As both a Business Partner and Tech Partner hundreds of businesses across the UK and Ireland entrust us for our unparalleled expertise and commitment to delivering Sage solutions tailored to their needs.

Innov8's Sage offering includes: Sage 50, Sage 200, Sage Intacct and Sage CRM, plus the numerous integrations, add-ons and solution enhancements that embrace the dynamism of Sage solutions. All aiming to streamline your business operations, gain efficiencies, enhance visibility and improve insight.

From consultation and scoping to implementation and ongoing support, Innov8 guides businesses through every stage of the process with precision and care. Our approach is to understand and align to your needs, so we can support your business on a long-term basis.

Together we can unlock the full potential of financial and business management software to drive success for you in today's competitive landscape, elevating you to new heights in partnership with us and Sage.

SAGE INTACCT FINANCIAL MANAGEMENT

The future of finance starts right now with Sage Intacct delivered by Innov8. From scale-ups to global enterprises choose best-of-breed, cloud finance software that grows with you.

Modernise your business with the best cloud accounting and financial management solution for businesses of any size. Sage Intacct is the leader in customer satisfaction and has been for 8 years in a row.

No matter what industry you're in, your business is unique. Don't settle for a one-size-fits-all solution. Sage Intacct is built to suit industry specific needs.

Highly flexible and powerful - Sage Intacct adapts to your workflows and reporting requirements. Connecting with ease to other best-in-class solutions. Don't compromise, integrate to outline a truly tailored solution.

Leveraging the latest technology, processes can be automated, insights delivered in real-time and time saved again and again for total financial management.

Financial professionals from a wide variety of industries trust Sage Intacct to give them the time and insight they need to help their organisations grow.

Learn more on our website to truly understand the power of Sage Intacct or contact the Innov8 team today.

www.innov8.co.uk/sage-intacct





SAGE 200 BUSINESS MANAGEMENT

Supercharge your business with Sage 200 delivered by Innov8. Unleash the full potential of your business with an all-in-one, modular and flexible business management solution.

As an established solution that has evolved with time, Sage 200 is a business management solution with features for finance, sales, inventory/stock, projects, manufacturing and more.

Sage 200 empowers businesses by bringing processes together, all in one place, helping you make informed decisions and improve efficiency whilst adapting to evolving market demands.

Perfect for your established and growing business, you can streamline workflows end to end, collaborate in real-time, and gain business insight with a single source of the truth.

Choose from a number of editions, be it Standard or Professional, as well as numerous deployment methods including cloud-hosted to provide hands-off security, scalability and further efficiencies.

Then look to extend the power of the solution with Sage Marketplace integrations, to really elevate your business.

For further information, take a look at our website or get in contact to book a personalised demonstration today,

www.innov8.co.uk/sage-200

SAGE CRM CUSTOMER RELATIONSHIP MANAGEMENT

Experience the power of CRM software delivered by Innov8. Manage and nurture customer relationships. Know your business, grow your business.

With Sales, Marketing and Service modules, as well as the ability to fully integrate, a Sage CRM solution will help extend the power of insight right across your business.

Gain reliable insight and act

Evaluate where your business stands, and make more informed business decisions you can be confident about.

Understand your customers better

Deliver an exceptional customer experience to improve customer retention and drive revenue growth.

Collaborate effectively

Avoid duplication of work, empower your teams to work faster and smarter. With a single solution, everyone becomes more productive and efficient.

Accelerate team performance

With access to a wealth of sales information, your salespeople are equipped to sell smarter and more efficiently, never missing an important deal.

Sage CRM is trusted by customers from a variety of industries around the world - including ourselves. Take a look at our website to understand how Sage CRM can build value for your organisation or get in contact today.

www.innov8.co.uk/sage-crm





SAGE 50 BUSINESS ACCOUNTS

The accounting solution designed for SMEs who want clarity, control and confidence in their business finances and operations. Trusted by thousands, delivered by experts.

As a trusted accounting solution that has evolved alongside UK & Ireland businesses for decades, Sage 50 Accounts provides powerful, reliable tools to manage your core business operations with confidence.

At its heart, Sage 50 delivers robust financial management, including detailed reporting - giving you clear visibility over your business performance and helping you make informed decisions every day.

Sage 50 brings key processes together in one familiar system, reducing manual effort, improving accuracy and supporting efficient day-to-day operations as your business grows.

For businesses employing staff, Sage 50 integrates seamlessly with Sage Payroll and Sage HR, allowing you to manage pay, people data and compliance alongside your finance system.

Sage 50 can be extended into other functions such as stock control and Manufacturing (with CIM 50), providing advanced capabilities beyond your Sage 50 financial data.

Available in multiple editions, Sage 50 can be deployed on-premise or cloud-hosted, offering flexibility, security and scalability to suit your business needs.

To find out more, visit our website or get in touch to book a personalised Sage 50 demonstration with one of our experts.



THE INN RANGE

Our commitment to providing solutions to customer specific requirements has led to the creation of our very own innRange of software. These feature rich, purpose-built applications are ideal for businesses that have needs beyond the capabilities of mainstream software.

innware

Innware is total warehouse management (WMS) in Sage 200. Feature-rich and real-time, designed by our software experts with warehousing industry knowledge and insight. Innware leverages the commercial module within Sage 200, to optimise your inventory and increase warehouse efficiency. Embrace the use of handset technology to speed up and drive your operations forward. All whilst increasing customer satisfaction and profitability.

innvan

Innvan is the mobile sales/route accounting software solution designed to grow your business. Capable of running independently or integrated with your choice of ERP application (integration to Sage software available as standard), innvan utilises the latest technology to give you the ultimate remote sales catalogue, stock control and/or fulfilment solution. Innvan empowers your sales and delivery teams ensuring customer orders and interactions are efficient yet professional and productive.

inntransit

Inntransit container management enables the linking of purchase orders, including multiple orders to a single shipping container. Then when the goods are received, the container reference can be used to receive goods rather than having to receive each purchase order individually! You can track containers too with inntransit, from PO to Port. Use inntransit as an additional Sage 200 module or directly with Innov8's warehouse management solution innware.

innstock

Looking for enhanced stock control but in the cloud? Barcoding, picking routes, enhanced goods in, despatch and inventory control - innstock has you covered. Linked to cloud-native Sage Intacct, innstock empowers the management of your inventory in real-time and adds functionality both front-end and back-end, to ensure you are getting the very best in stock management. With a plethora of customisable settings and configuration options, innstock is here to scale-up your inventory operations.



innRange

innpoint

Innpoint is an integrated retail solution, linking your business management solution with your retail sales. With full EPOS functionality innpoint will streamline your operations, delight your customers and unlock new functionality for success that in the competitive retail landscape, will drive a true ROI. Improve transaction processing, inventory management, customer management, reporting and sales insight, as well as much more.

innhance

Over the years, we have made subtle but very useful development changes to how Sage 200 software works. We have taken the best, most common adaptations and bundled these enhancements into our Sage 200 innhance pack. All the functional utilities within the pack are geared towards optimising the use and performance of Sage 200 for your organisation, helping to elevate your business operations. You can see a full overview of the innhance pack on our website.

Realitex

Realitex is the technology fabric for your business. In the world of textiles, whether you're dealing with artificial grass, carpet, fabric, flooring, textiles and more - standard business management software just won't cut it! Realitex handles the intricacies associated with the stock management of cut-lengths, rolls, colour batches and more, with full traceability. Realitex fully integrates into Sage 200 too, for complete finance and stock control in your textile business.

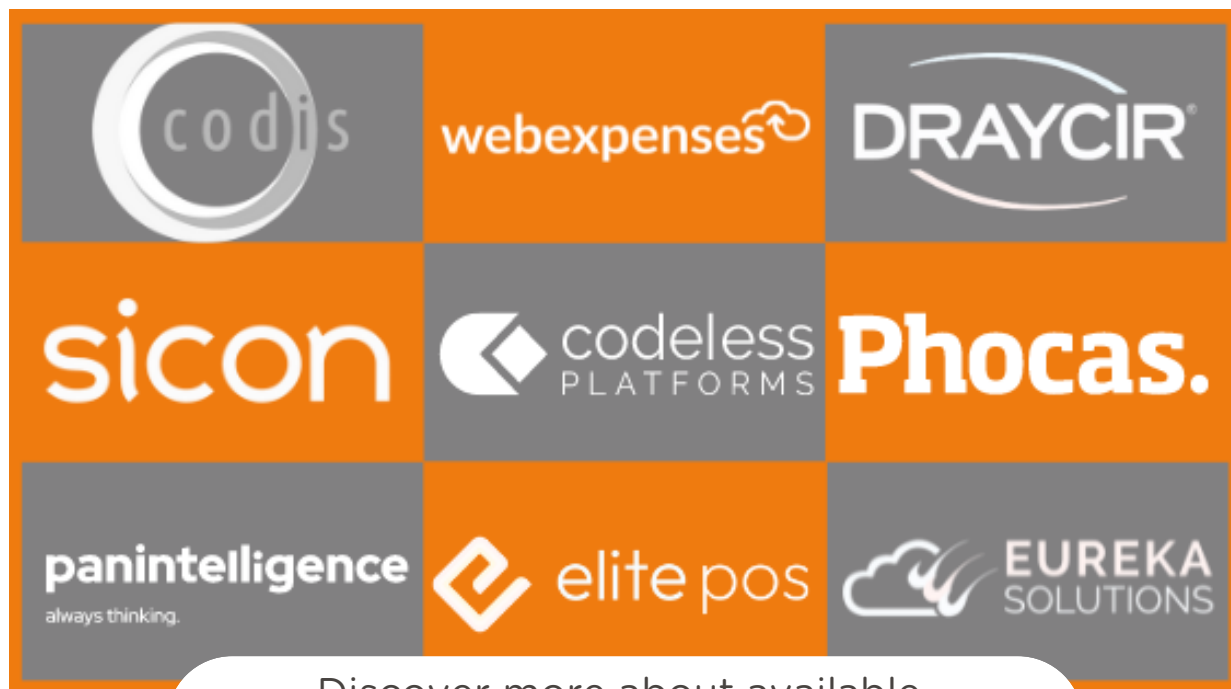


At Innov8 we love CRM. It's diverse, flexible and adds real business value. And our range of i8CRM add-ons enhances the functionality of Sage CRM even further so you can drive even more collaboration in your business. From email enhancements to offline modes, portal technology, import/export tools and more. Discover the full i8CRM range on our website.



PARTNER SOLUTIONS

To augment the functionality of Sage, we have several strategic alliances with partners who offer their own software solutions. These partner solutions extend the capabilities of Sage, tailor features to specific industry needs and deliver enhanced value.



Discover more about available
Partner Solutions on our website

BUSINESS IT

Covering all aspects of Business IT, we deliver solutions to organisations that not only address business and IT requirements, but consider the needs of the end-user and their experience.

In today's fast-paced business landscape, Business IT solutions play a pivotal role in driving efficiency, productivity and change.

As organisations navigate digital transformation, leveraging cutting-edge technologies becomes imperative for staying competitive.

At Innov8 we understand this and how solutions like cloud-based productivity apps (namely Microsoft 365), security, virtualisation and remote access have significance in modern business operations. That's why we work with providers such as Microsoft 365, Sophos, Trend Micro, WatchGuard, VMware, Veeam, Citrix and others to help our customers best leverage modern business operations.



MICROSOFT 365

Microsoft 365 epitomises the evolution of traditional office productivity software, offering a comprehensive suite of cloud-based applications and services tailored to the modern workplace.

Combining familiar tools like Word, Excel, and Outlook with innovative cloud-based services such as Teams, SharePoint, OneDrive and CoPilot.

Microsoft 365 solutions empowered by Innov8, allows organisations to foster collaboration, enhance communication, and drive digital growth.

What's more, built into the depth of the Microsoft 365 suite of products is enhanced security, device management, IT administration and more.



SECURITY

The importance of Business IT Security can not be overstated, now more than ever. The sophistication of cyber threats can pose a significant risk to organisations, regardless of size and industry.

As cyber threats evolve to expose vulnerabilities in ever-dependant IT systems, so must the technology to mitigate risks and safeguard against them.

Businesses must adopt proactive security measures and introduce new security requirements to align with modern cybersecurity protocols.

Security technology solutions from Trend Micro, Sophos, WatchGuard and others, expertly deployed by Innov8 can bolster your IT defences to stand against cyber threats in an increasingly digital world.

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HAVING WORKED WITH INNOV8 FOR MANY YEARS, WE KNOW THE TEAM EXTREMELY WELL BOTH PROFESSIONALLY AND PERSONALLY – THEY ARE EXCELLENT AT WHAT THEY DO.





VIRTUALISATION

Despite being an established technology, virtualisation is still revolutionising how businesses deploy and manage server-computing resources and stands as a cornerstone of contemporary IT infrastructure.

By abstracting hardware resources via software, virtualisation enables the creation of virtual machines, networks and storage devices, optimising resources and enhancing scalability.

Through virtualisation, organisations can consolidate, reduce hardware costs and streamline IT management, fostering agility and resilience in dynamic environments.

At Innov8 we have been deploying virtual server technology for over 20 years and today use VMware (as we did back in 2004!) for optimising customer's IT environments where they have their own on-premise servers.

In addition to server virtualisation, storage virtualisation technology enhances data mobility and accessibility by enabling seamless migration of data between different storage systems and tiers. These days we see this most prevalent in large storage environments but more commonly with data back-up. Something we support many customers with, be it backing up local data or even cloud data.

Finally, virtual IT infrastructure can also take the form of security devices too, such as virtualised firewalls. Virtual firewalls operate as software instances that run on virtual machines or cloud instances, providing security controls and threat mitigation capabilities for business network environments.

So whether you are looking for virtual technology to scale or need to maximise your resources on an IT budget, the team at Innov8 can support your virtualisation objectives.



REMOTE ACCESS

Since the pandemic, solutions that facilitate remote access to applications and desktop environments are more relevant than ever. However, these solutions have been around for nearly two decades.

Remote access in Business IT, also presents itself in the form of access to cloud-hosted environments.

In the work-from-anywhere world, solutions such as Citrix, RDS or Azure Virtual Desktop allow users to securely access business systems and data, leverage centralised computing power and even access specific applications remotely without requiring a full desktop session - anywhere with an internet connection!

Innov8 have been advocating such technology for over a decade and in doing so have enabled organisations to enhance productivity, streamline IT management and adapt to evolving business needs in today's digital workplace.

To take a closer look at the various Business IT solutions we can offer, take a look at our website or get in contact with the team to discuss how we can support your business IT infrastructure needs.

www.innov8.co.uk/business-it





Next Steps

Choose Innov8 as your trusted partner to help shape, transform and deliver technology solutions for your business.



Take a look at our website for more insight & resources



Watch our solution explainers & take a look at our case studies



Contact the Innov8 team to discuss your requirements in detail



Book a demonstration or request pricing information



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www.innov8.co.uk

Sage Tech Partner

Sage Business Partner

 **Microsoft**
Solutions Partner